**“Trends” Discussion Worksheet 10.4.21. **

**Part 1. Trends?**

Ask yourself,*“What trends will likely affect my operations/clients in the next couple of years*?” i.e. increased funding for opioid treatment, continued virtual training, DEI considerations, etc. Add to Chat and below (if desired)

**Part 2. Trends as opportunities?**

In your breakout group, discuss the opportunity(ies) your selected trend might provide. Consider *“In what ways can we leverage this trend to improve our centers, better serve our clients, and/or improve our competitive opportunities for future grant awards”.* Select a spokesperson and notetaker. Take 6 minutes.

**Note:** You will return to the main zoom room, and share your group’s insights with the larger network, before re-joining your group for Part 2.

**Part 2. Trends as challenges?**

In your new breakout group, quickly discuss the challenge(s) that your selected trend may present, and then brainstorm ideas of how to mitigate, or eliminate, the challenge. Select a spokesperson and notetaker. Take 6 minutes to discuss and brainstorm. Quantity of ideas is the goal!

**Part 3. Staying up-to-date**

Individually, take 2 minutes each.

What ideas did you hear that could help you to positively leverage a trend?

or mitigate a challenging trend?

What action step(s) can you take to keep your pulse on trends that could have a positive or negative impact on your center? How can the ATTC network stay “on top of” emerging trends?